

**Bay Yacht Agency Cat Price list...**

410-263-2311

All specs and prices believed to be accurate but subject to change and not guaranteed.

10/13/09 Ends Nov. 1, 2009

Exch rate dif

0.054

Int Rate | Cost/1000 with int ded and without | Rebate/1

6.75%

\$5.60

Description	FT35Trawl	FT40	FT46Trawl	FT55	FP36	FP40	FP41	FP44	FP48	FP60	FP65
<b>Important specifications...</b>	Highland	Summerland	Cumberland	Queensland	Mahe	Lavezzi	Lipari	Orana	Salina	Eleuthera	Galathea
Beam	14.6	17.7	21.5	25.6	19.4	21.4	22.1	24.1	25.3	26.8	31.1
Draft	3.1	3.51	3.94	3.6	3.6	3.6	3.8	3.94	3.6	4.6	4.62
Displacement	5.9T	12T	15T	22T	5T	6.2T	7.6T	9.8T	10.85T	17.8T.	24.6T
SA	--	--	--	--	827	970	963	1178	1464	1938	2259
Engine Size (Diesel Twin)	62-100	120-142	175-315*	435	20	20 or 30	20-30	30 or 40	40 or 50	48 to 100	80-115
Typical Speed under power Std.	9.2		16*		8.2	8.5	8.7	8.9	9.9	10.5	10.9
Speed under power, Opt.	16		24*		N/A	N/A		N/A	N/A	14	14.5
Water Tank Size (2nd Tank opt.)	62	158	158	264	71	150	140	144	198	275	771
Fuel Tank Size (2nd Tank opt.)	227	370	528		53	66	80	92	153	175	379
Max. Range under power alone	1300 mi		1300*mi		434 mi	561 mi	610 Mi	644 mi	1147	827 mi	
Bridge Clearance	12.9		12.5-19*		56.6'	58'	58.67	63.6'	68.8'	79'	88.56
Bridge Deck Clearance	2.5		2.5*		2.2'	2.52'	2.2	2.2**	2.73**	3.3'	
Comfortable, Load carrying capacity	6,000#*	8500	9,600#	18,000#	5,358#	7,450 #	9440#	8,892#	11,172#	13,200#	
Number of heads	2	2	2 to 4	39511	1 or 2	2	2	4	3 or 4	4	4
Number of Double cabins	3	39481	2 to 4	39511	2 or 3	4	4	4	4	4 or 5	5-Apr
Additional single berths	N/A	2	2	2	2	Childs-2	2	2	2 or 4	2	
	inc./optional fly bridge	JouBert Nivelt		Andrieu			Joubert Nivelt				Berret Racoupeau
<b>Euro Based: FT46, 55 FP60, 65</b>			<b>\$ 581,400</b>	<b>\$ 1,480,000</b>						<b>\$ 985,500</b>	<b>\$ 1,690,000</b>
<b>1.470</b>											
<b>BASE Price</b>	<b>\$ 325,380</b>	<b>\$ 514,750</b>	<b>\$ 854,658</b>	<b>\$ 2,175,600</b>	<b>\$ 220,400</b>	<b>\$ 326,250</b>	<b>\$ 321,900</b>	<b>\$ 466,175</b>	<b>\$ 627,560</b>	<b>\$ 1,448,685</b>	<b>\$ 2,484,300</b>
<b>FP Package required for rebate, inc.</b>					\$ 28,710	\$ 39,150	14428	\$ 34,002	\$ 45,553		
<b>Special offer-FP Contribution</b>	\$ -				\$ 20,612	\$ 15,000	\$ 3,219	\$ 4,612	\$ 20,583		
<b>BYA Rebate contribution-inc.</b>	\$ -	\$ 5,147	\$ 5,820	\$ -	\$ 4,982	\$ 14,616	\$ 6,727	\$ 9,600	\$ 14,020	\$ -	\$ -
<b>Total Rebate</b>	\$ -	\$ 5,147	\$ 5,820	\$ -	\$ 25,594	\$ 29,616	\$ 9,946	\$ 14,212	\$ 34,603	\$ -	\$ -
1) BYA Basic Package	\$328,894	\$518,711	\$826,510	\$2,097,313	\$249,724	\$297,288	\$ 358,495	\$498,040	\$681,137	\$1,338,212	\$2,396,239
<b>BYA Basic after offer</b>	<b>\$328,894</b>	<b>\$513,564</b>	<b>\$820,690</b>	<b>\$2,097,313</b>	<b>\$224,130</b>	<b>\$267,672</b>	<b>\$348,549</b>	<b>\$483,828</b>	<b>\$646,534</b>	<b>\$1,338,212</b>	<b>\$2,396,239</b>
2) Local Cruising Pkg	\$464,603	\$652,899	\$1,026,602	\$2,292,964	\$353,710	\$417,318	\$ 470,563	\$670,212	\$856,121	\$1,545,680	\$2,592,782
<b>Local Cruising Pkg after offer</b>	<b>\$464,603</b>	<b>\$647,752</b>	<b>\$1,020,782</b>	<b>\$2,292,964</b>	<b>\$328,116</b>	<b>\$387,702</b>	<b>\$460,617</b>	<b>\$656,000</b>	<b>\$821,518</b>	<b>\$1,545,680</b>	<b>\$2,592,782</b>
3) Caribbean Charter Pkg	\$ 470,691	\$ 680,851	\$ 1,050,046	\$ 2,317,546	\$ 357,948	\$ 408,199	\$ 456,714	\$ 654,150	\$ 812,905	\$ 1,602,690	\$ 2,678,900
<b>Caribbean Charter Pkg after offer</b>	<b>\$ 470,691</b>	<b>\$ 675,704</b>	<b>\$ 1,044,226</b>	<b>\$ 2,317,546</b>	<b>\$ 332,354</b>	<b>\$ 378,583</b>	<b>\$ 446,768</b>	<b>\$ 639,938</b>	<b>\$ 778,302</b>	<b>\$ 1,602,690</b>	<b>\$ 2,678,900</b>
4) E.Coast Pkg	\$ 466,611	\$ 654,907	\$ 1,033,611	\$ 2,301,237	\$ 351,338	\$ 413,135	\$ 468,191	\$ 666,840	\$ 852,749	\$ 1,538,433	2585535
<b>E.Coast Pkg</b>	<b>\$ 466,611</b>	<b>\$ 649,760</b>	<b>\$ 1,027,791</b>	<b>\$ 2,301,237</b>	<b>\$ 325,744</b>	<b>\$ 383,519</b>	<b>\$ 458,245</b>	<b>\$ 652,628</b>	<b>\$ 818,146</b>	<b>\$ 1,538,433</b>	<b>\$ 2,585,535</b>

10/08/09  
 Subject to change daily  
 MAHE TRIO - Volvo 30HP :  
 November 09  
 MAHE DUO - Volvo 20 HP :  
 November 09  
 LAVEZZI 40 - 4 cabins - Volvo  
 30HP : November 09  
 LIPARI 41 - 1-Dec then April 2010  
 ORANA 44 - 4 cabins - Volvo 30HP  
 : Jan . 2010  
 ORANA 44 - 4 cabins - Volvo 40HP  
 : Dec 09  
 ORANA 44 Maestro : Dec 2009  
 SALINA 48 - 4 cabins - Volvo 55HP  
 : Dec. 09  
 SALINA 48 Maestro : Dec. 09  
 ELEUTHERA 60 Charter March  
 2010  
 GALATHEA : May 2010  
 HIGHLAND 35 Trio - Volvo 110HP :  
 November 09  
 HIGHLAND 35 Duo - Volv 110HP :  
 November 09  
 SUMMERLAND 40 : Dec 09  
 CUMBERLAND 46 Maestro :  
 December 09  
 CUMBERLAND 46 Quatuor :  
 February 2010  
 QUEENSLAND 55 : July 2010

1. BYA Basic: "Have it your way pricing": Delivered, commissioned, bottom painted, in the water, La Rochelle France. Includes: H & C pressure water, 12V. Refrigeration, stove & oven, electronics (Speed/depth, Wind), cpkit table, shower, self-tailing winches (sail), elect. windlass. Full commissioning services available in LaRochelle, Annapolis, or Caribbean.

2. & 4 inc: All of (1) and: Trans-Atlantic delivery, duty paid, life raft, Ocean insurance, safety gear. Full check out and U.S. commissioning and sea-trials, All required U.S. C.G. and safety equipment, full docking and mooring package. +Extra Safety gear, Std. Bimini (inc. Helm Bimini), cpkit cushions, 110V upgraded electrical system with panel, cord, etc., A/C-all and Gen set (44 & lgr-A/C only below), Electric heads, inverter, upgraded instruments incl. autopilot and GPS w/chart plotter--all interfaced, stereo system., fans, 12V refrig. Extra elect. inlet and panel 2 bow cabins, galley gear, and all of the most popular options. (E.Coast Pkg--deletes Charter package/set up.) See full proforma for more details. [www.bayacht.com/fpvist.htm](http://www.bayacht.com/fpvist.htm)

3. Carib delivery & pkg: 1+2+ Boat delivered from factory directly to the Caribbean. Duty and Brokers fees saved. E. Coast delivery to Island saved. Dinghy included.

4. Loc Cruising Package: (1) & (2) (E.Coast Pkg--deletes Charter package/set up and bow cabins.). Other options available, see proforma for full details.

**All prices subject to change anytime without notice. Final prices will be confirmed with a signed purchase agreement. Ask for detailed breakdown.**