

Bay Yacht Agency Price list... (Monohulls)

www.bayacht.com/new.htm 410-263-2311 **Cost/\$1000** Rate

10/13/2009											
Int Rate Cost/1000 with int ded \$5.60 6.75% Cost/1000 after tax adv.											
Description	J36i	J39i	J39DS	J42i	J42DS	J44i	J45DS	J49i	J50DS	J53Yacht	J57 Yacht
BYA Code#	8001	8002	8005	8007	8005	8012	8013	8015	8020	8030	8047
Important specifications...LOA	35.9	38'11"	38'11"	40	42'5"	45	45'4"	49.1	49'5"	52.8	58'
LVL	32.3	35'2"	35'2"	38'	38'1"	38.1	38.1	42.3	43'1"	45.9	50.2
Beam	11.85	12'9"	12'9"	13.6	13'7"	14.4	14'4"	14'8"	14'9"	15'7"	16.4'
Shoal/Deep Draft	4'8"/6'4"	4'11"-6'7"	4'11"-6'7"	5'3"-7'	5'3'/7'	5'4"/6'7"	5'5"/6'9"	5' 7'/7'	5' 7'/7'1"	5'10"/7'5"	6.9'
Displacement	12,566	17,335	17,706 shoal	18,080	20,334 shoal	21,826	23,386 shoal	27,888	30,319 shoal	32,926	42,990#
SA	670	725sq.ft.	764sq.ft.	892	872sq.ft.	1,088sq.ft.	1,068sq.ft.	1,227sq.ft.	1,227sq.ft.	1,592sq.ft.	1701sq.ft.
Engine Size (Diesel)	27	40	40	53	53	75	75	75	75	110	140
Max Speed under power Std.	7.1	8.1	8.1	8.1	8.1	8.8	8.8	9.1	9.1	9.7	10.2
Speed under power, Opt.	6.2	8.9	8.9	8.9	8.9	9.3	9.3	9.4	9.4	10.5	10.2
Water Tank Size (Add'l Tank opt.)	94	94	94	94	94	119	162	185	162	251	265
Fuel Tank Size (Add'l Tank opt.)	34	34	36	34	34	63	63	63	63	63	119
Max. Range under power alone	190	249	249	249	330	410	410	504	504	945	1050
Bridge Clearance (Std.Mast)	49	54.5	54.5	56	56	64-67.2	64-67.3	64	64	68.4' Est.	78'
LAYOUT DESC...	All specs believed to be true but not guaranteed. Check with MF for latest information and with BYA for latest prices.										
Number of heads	1	1	1	2	2	2	2	3 to 4	2 to 4	2 to 4	3-4
Number of Double cabins	2 to 3	2 to 3	2	2 to 3	2	2 to 4	2 to 3	3 to 4	2 to 4	2 to 5	2-5
Convertible salon to double berth	Std	Opt	Opt	Opt	Opt	Opt	Opt	Opt	Opt	Crew opt.	Custom
Varnished, deluxe interior finish	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Superior Hull Reinforcement	Superior layup	Superior layup	Superior layup	Superior layup	Superior layup	Struct.Grid	Struct.Grid	Struct.Grid	Struct.Grid	Struct.Grid	Struct.Grid
Exceptional # of deck hatches for vent	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Isothalic Resin & vinylester barrier coat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Structural, composite grid; not pan liner	Yes	Yes	Grid	Grid	Grid	Grid	Grid	Yes	Yes	Yes	Yes
Quality Assurance ISO 9001 Stds.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Base Price - Edition A2010 09/01/09	\$147,360	\$186,409	\$192,575	\$213,193	\$227,131	\$255,150	\$269,376	\$305,000	\$316,537	\$349,995	\$598,775
www.bayacht.com/jean1.htm	J36i	J39i	J39DS	J42i	J42DS	J45	J45DS	J49i	J50DS	J53Yacht	J57 Yacht
Jeanneau Trim pkg allowance	\$11,789	\$14,913	\$15,406	\$14,924	\$15,899	\$17,861	\$18,856	\$21,350	\$22,158	Intro Price	Intro Price
Total Rebate	\$11,789	\$14,913	\$15,406	\$14,924	\$15,899	\$17,861	\$18,856	\$21,350	\$22,158	Intro Price	Intro Price
Prices reflect savings above. Financing represents out-of-pocket costs after 2nd home int. ded. Ask for details											
1. BYA Cruising Package	\$166,971	\$207,101	\$209,557	\$231,225	\$246,717	\$273,407	\$287,246	\$326,141	\$352,245	\$370,192	\$710,624
1. BYA-After rebate-INC	\$155,182	\$192,188	\$194,151	\$216,301	\$230,818	\$255,546	\$268,390	\$304,791	\$330,087	\$370,192	\$710,624
Monthly financing out of pocket	\$695	\$861	\$870	\$969	\$1,034	\$1,145	\$1,202	\$1,365	\$1,479	\$1,658	\$3,184
2. Local/Chesapeake Package	\$199,119	\$238,202	\$243,011	\$279,649	\$298,545	\$329,576	\$342,834	\$437,612	\$463,206	\$481,153	\$844,896
2. Local Ches after rebate-INC	\$187,330	\$223,289	\$227,605	\$264,725	\$282,646	\$311,715	\$323,978	\$416,262	\$441,048	\$481,153	\$844,896
Monthly financing out of pocket	\$839	\$1,000	\$1,020	\$1,186	\$1,266	\$1,396	\$1,451	\$1,865	\$2,156	\$2,156	\$3,184
3. Carib. Charter Package		\$249,748	\$257,248	\$286,576	\$300,222	\$334,636	\$349,922	\$398,698	\$442,724	\$460,671	\$802,798
3. Carib. Charter Package after rebate-INC		\$234,835	\$241,842	\$271,652	\$284,323	\$316,775	\$331,066	\$377,348	\$420,566	\$460,671	\$802,798
4. E.Coast Pkg	\$195,187	\$238,305	\$242,649	\$278,287	\$312,799	\$330,809	\$347,722	\$436,582	\$462,426	\$480,373	\$853,213
4. E.Coast Pkg after rebate	\$183,398	\$223,392	\$227,243	\$263,363	\$296,900	\$312,948	\$328,866	415232	\$440,268	\$480,373	\$853,213
Monthly cost in our BAB Program-Ask	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Next Avail	J-Stock	J-Stock	Nov	DEC	J-Stock	J-Stock	Stock	J-Stock	Stock	DEC	DEC

All prices, & specs subject to change anytime without notice. Final prices will be confirmed with a signed purchase agreement. Ask for detailed breakdown.

- BYA Cruising: (All Std. Equipment) + Duty, Commissioning & Freight/handling to commissioning yard, All C.G. and safety equipment, Electronics (VHF, Speed/depth, Wind, Autopilot). Refrigeration, Shoal draft model, Furl Genoa, (Furling main on DS models), Shore Power cord. Set up for cockpit, and/or Nav Station Chart Plotter. Sea trials and best warranty in the business 2 years, **Best price service Guarantee!**
www.bayacht.com/service.htm
- BYA Chesapeake Cruising. (1) + All chain rode, Mid ship cleats, A/C, Bimini, cockpit cushions, Chart Plotter, Extra House Batteries, Galley gear, additional C.G. & Safety equipment, Protective teak coating on exterior teak, Electric heads, Stereo/CD Player, Cabin fans and popular options. 42 and up-100AH Alternator. (On 49 and larger: Elect. Winches, Bow thruster, Generator, full canvas package with Dodger and connector, 50Amp Service with cable, On 50,53,57, deluxe table with 2 chairs, Link 2000 Battery monitor) See Proforma for details. **6 PAGE OPTION LIST AVAIL. TO CUSTOMIZE**
- Caribbean Charter pkg. (1) + (2) + Dinghy and outboard, Provision made for Galley gear and cookware, linens, and snorkeling gear as appropriate. No generator or AC on Carib. Pkg. Can be added later or at any time. Simplifys maintenance in remote location.(More options are factory rather than local.) This is otherwise the same as (2) except you don't, necessarily pay duty or custom brokers fees when the boat is delivered directly--ask for details.
- E.Coast Package--same as (2) but without the charter package (Pots&Pans, linens, set up fee and a few other on-board, maintenance items. Certain deluxe options included-see proforma
Notes: Financing. Out of pocket costs--Based on current available rate of 6.75% for 20 years with 20% downpayment after interest deduction for second home or business boat.
Ask for specific detailed inventory sheet on each boat. Financing dependent on individual circumstances. Prices and specs subject to change anytime without notice up until time of contract