



CHARTERS & SERVICES in all popular cruising areas. 410-263-1818

ENJOY YOUR EXPERIENCE

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- New, used, charters and placing boats in management since 1972.
- We offer a **best price** and **best service** guarantee!
- We're centrally located in the center of **America's boating capital**: "On the Harbor, Annapolis."
- **Complete services available**: Customizing & Commissioning, Financing, Insurance, Marina Services, Surveys—whatever your needs, we have the answer.

NEW / BROKERAGE / SAIL / POWER

BOAT-AS-A-BUSINESS

SAMPLE BOAT

VALUED @ \$345,000

\$70,000 ANNUAL EXPENSES		OFFSETTING EXPENSES	
\$60,000			
\$50,000	LOAN	TAX BENEFITS \$27,663	TAX BENEFITS \$24,356
\$40,000			
\$30,000	MANAGEMENT		
\$20,000	DOCKAGE	CHARTER INCOME \$22,750	CHARTER INCOME \$31,850
\$10,000			
\$0	MAINTENANCE INSURANCE		CHARTER INCOME \$40,950

LOAN-\$25,051	35 DAYS	49 DAYS	63 DAYS
MANAGEMENT-\$11,375	5 WEEKS	7 WEEKS	9 WEEKS
DOCKAGE-\$7425	TOTAL BENEFIT \$50,413	TOTAL BENEFIT \$57,859	TOTAL BENEFIT \$65,307
MAINTENANCE-\$6200			
INSURANCE-\$3850			

ENJOY THE BENEFITS OF:

- * CARE FREE OWNERSHIP
- * OFFSETTING EXPENSES
- * PROFESSIONAL MANAGEMENT
- * TAX & DEPRECIATION BENEFITS
- * HAVE YOUR BOAT READY WHEN YOU ARE

YACHT SALES BY



WWW.BAYACHT.COM 410-236-2311



Dealers for: Jeanneau 35-54' Fountain Pajot sail & Power Catamarans 35-75'

