

Bay Yacht Agency Price list... (Monohulls)

www.bayacht.com/new.htm

Cost/\$1000 Rate

10/5/2009	Int Rate Cost/1000 with int ded Rebate/1000			Cost/1000 after tax adv.								
		\$5.60	6.75%									
Description	J36i	J39i	J39DS	J42i	J42DS	J44i	J45DS	J49i	J50DS	J53Yacht	J57 Yacht	
BYA Code#	8001	8002	8005	8007	8005	8012	8013	8015	8020	8030	8047	
Important specifications...LOA	35.9	38'11"	38'11"	40	42'5"	45	45'4"	49.1	49'5"	52.8	58'	
LVL	32.3	35'2"	35'2"	38'	38'1"	38.1	38.1	42.3	43'1"	45.9	50.2	
Beam	11.85	12'9"	12'9"	13.6	13'7"	14.4	14'4"	14'8"	14'9"	15'7"	16.4'	
Shoal/Deep Draft	4'8"/6'4"	4'11"-6'7"	4'11"-6'7"	5'3"-7'	5'3'/7'	5'4"/6'7"	5'5"/6'9"	5' 7'/7'	5' 7'/7'1"	5'.10"/7'5"	6.9'	
Displacement	12,566	17,335	17,706 shoal	18,080	20,334 shoal	21,826	23,386 shoal	27,888	30,319 shoal	32,926	42,990#	
SA	670	725sq.ft.	764sq.ft.	892	872sq.ft.	1,088sq.ft.	1,068sq.ft.	1,227sq.ft.	1,227sq.ft.	1,592sq.ft.	1701sq.ft.	
Engine Size (Diesel)	27	40	40	53	53	75	75	75	75	110	140	
Max Speed under power Std.	7.1	8.1	8.1	8.1	8.1	8.8	8.8	9.1	9.1	9.7	10.2	
Speed under power, Opt.	6.2	8.9	8.9	8.9	8.9	9.3	9.3	9.4	9.4	10.5	10.2	
Water Tank Size (Add'l Tank opt.)	94	94	94	94	94	119	162	185	162	251	265	
Fuel Tank Size (Add'l Tank opt.)	34	34	36	34	34	63	63	63	63	63	119	
Max. Range under power alone	190	249	249	249	330	410	410	504	504	945	1050	
Bridge Clearance (Std.Mast)	49	54.5	54.5	56	56	64-67.2	64-67.3	64	64	68.4' Est.	78'	
LAYOUT DESC...	All specs believed to be true but not guaranteed. Check with MF for latest information and with BYA for latest prices.											
Number of heads	1	1	1	2	2	2	2	3 to 4	2 to 4	2 to 4	3-4	
Number of Double cabins	2 to 3	2 to3	2	2 to 3	2	2 to 4	2 to 3	3 to 4	2 to 4	2 to 5	2-5	
Convertible salon to double berth	Std	Opt	Opt	Opt	Opt	Opt	Opt	Opt	Opt	Crew opt.		
All Teak (Fine teak II) interior	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Matched	New	
Superior Hull Reinforcement	Superior layup	Superior layup	Superior layup	Superior layup	Superior layup	Struct.Grid	Struct.Grid	Struct.Grid	Struct.Grid	Struct.Grid	Struct.Grid	
Exceptional # of deck hatches for vent	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Isothalic Resin & vinylster barrier coat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Structural, composite grid; not pan liner	Yes	Yes	Grid	Grid	Grid	Grid	Grid	Yes	Yes	Yes	Yes	
Quality Assurance ISO 9001 Stds.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Base Price - Edition A2010 09/01/09	\$147,360	\$186,409	\$192,575	\$213,193	\$227,131	\$255,150	\$269,376	\$305,000	\$316,537	\$349,995	\$598,775	
www.bayacht.com/jean1.htm	J36i	J39i	J39DS	J42i	J42DS	J45	J45DS	J49i	J50DS	J53DS	J57 Yacht	
Jeanneau Trim pkg allowance	\$11,789	\$14,913	\$15,406	\$14,924	\$15,899	\$17,861	\$18,856	\$21,350	\$22,158			
BYA allowance												
Total Additional	\$11,789	\$14,913	\$15,406	\$14,924	\$15,899	\$17,861	\$18,856	\$21,350	\$22,158	\$0	\$0	
Prices reflect savings above. Financing represents out-of-pocket costs after 2nd home int. ded. Ask for details												
1. BYA Cruising Package	\$163,471	\$203,601	\$209,557	\$231,225	\$246,717	\$273,407	\$287,246	\$326,141	\$352,245	\$336,734		
1. BYA-After rebate-INC	\$151,682	\$188,688	\$194,151	\$216,301	\$230,818	\$255,546	\$268,390	\$304,791	\$330,087	\$336,734	\$710,624	
Monthly financing out of pocket	\$680	\$845	\$870	\$969	\$1,034	\$1,145	\$1,202	\$1,365	\$1,479	\$1,509		
2. Local/Chesapeake Package	\$195,619	\$234,702	\$243,011	\$279,649	\$298,545	\$329,576	\$342,834	\$437,612	\$463,206	\$447,695		
2. Local Ches after rebate-INC	\$183,830	\$219,789	\$227,605	\$264,725	\$282,646	\$311,715	\$323,978	\$416,262	\$441,048	\$447,695	\$844,896	
Monthly financing out of pocket	\$824	\$985	\$1,020	\$1,186	\$1,266	\$1,396	\$1,451	\$1,865		\$2,006		
3. Carib. Charter Package		\$246,248	\$257,248	\$286,576	\$300,222	\$334,636	\$349,922	\$398,698	\$442,724	\$427,313		
3. Carib. Charter Package after rebate-INC		\$231,335	\$241,842	\$271,652	\$284,323	\$316,775	\$331,066	\$377,348	\$420,566	\$427,313	\$802,798	
4. E.Coast Pkg	\$191,687	\$234,905	\$242,649	\$278,287	\$312,799	\$330,809	\$347,722	\$436,582	\$462,426	\$446,915	\$765,645	
4. E.Coast Pkg after rebate	\$179,898	\$219,992	\$227,243	\$263,363	\$296,900	\$312,948	\$328,866	415232	\$440,268	\$446,915	\$853,213	
StockBoat Clearance Green Pkg Minus:	\$17,114		\$21,151		\$27,752							
Next Avail 04/18/08	J-Stock	J-Stock	Nov	Nov	J-Stock	J-Stock	Stock	J-Stock	Stock	Nov	Nov	
Monthly financing out of pocket												
Performance version add on:												
10 weeks of charter 5 ea/year-cost	\$11,030	\$13,187	\$13,656	\$15,884	\$16,959	\$18,703	\$19,439	\$24,976	\$26,463	\$26,862		
Stock ID												
All prices, & specs subject to change anytime without notice. Final prices will be confirmed with a signed purchase agreement. Ask for detailed breakdown.												
1. BYA Cruising: (All Std. Equipment) + Duty, Commissioning & Freight/handling to commissioning yard, All C.G. and safety equipment, Electronics (VHF, Speed/depth, Wind, Autopilot). Refrigeration, Shoal draft model, Furl Genoa, (Furling main on DS models), Shore Power cord. Set up for cockpit, and/or Nav Station Chart Plotter. Ask about Total Care Package .												
2. BYA Chesapeake Cruising. (1) + All chain rode, Mid ship cleats, A/C, Bimini, cockpit cushions, Chart Plotter , Extra House Batteries, Galley gear, additional C.G. & Safety equipment, Protective teak coating on exterior teak, Electric heads, Stereo/CD Player, Cabin fans and popular options. 42 and up-100AH Alternator. (On 49 and larger: Elect. Winches, Bow thruster, Generator, full canvas package with Dodger and connector, 50Amp Service with cable, On 54--Skippers cabin, Both: deluxe table with 2 chairs, Link 2000 Battery monitor) See Proforma for details.												
3. Caribbean Charter pkg. (1) + (2) + Dinghy and outboard, Provision made for Galley gear and cookware, linens, and snorkeling gear as appropriate. No generator or AC on Carib. Pkg. Can be added later or at any time. Simplifies maintenance in remote location.(More options are factory rather than local.) This is otherwise the same as (2) except you don't, necessarily pay duty or custom brokers fees when the boat is delivered directly--ask for details. No AC or Gen for any model--add if req.												
Notes: Financing. Out of pocket costs--Based on current available rate of 6.75% for 20 years with 20% downpayment after interest deduction for second home or business boat.												
Ask for specific detailed inventory sheet on each boat. Financing dependent on individual circumstances. Prices and specs subject to change anytime without notice up until time of contract												