

Proforma, Invoice

Bay Yacht Agency

MMA, Inc. T/A Bay Yacht Agency
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Thursday, October 13, 2011

BYA I.D. Pkg. 7055 40 F

BYA Chesapeake Bay (LGC), Package

Prepared for: *Sample*

Pkg. I.D.	Option and accessories Desc...
Proforma	

Other

- BAT050M01 FP-41 Fountaine Pajot (Lipari w 2 X 20hp Volvo Dsls.
<http://www.bayacht.com/aaa/fp/F41/FP41.htm>
4 cabins, 2 heads-see choices
See Engine Choices
Bow cabins also available--see opt.
Owner cabin Available w/Owner's wing
- 1 NOTE: In some cases, your bank may require that you obtain a LLC
A LLC Letter of credit may be required.
Normally, payment is required on completion.
If payment cannot be made, an LLC may be required.
Additional settlement costs may be incurred.
- 1 SETTLEMENT COSTS: not normally incl. in your Purchase Agreement
SETTLEMENT COSTS might include:
C.G. & Documentation fees (arranged by bank)
Any entity formed, such as an LLC
Letter of Credit charges.
Ask for details or an estimate.
- SRV015101 French exportation fees paid
- SRV015311 Transport, rig, commission and launch at Port of La Rochelle
Transport boat to port, prepare and step mast
Custom agent & brokers fees, paid U.S.
Ocean delivery insurance
Arranged by BYA for Ocean, (water) delivery.
Ocean delivery, east coast US port Est.
See option for freighter delivery (\$42,000)
expect some wear and tear from sea passage to
lines, around 200 engine hours, initial wear to
bottom paint, etc.
discuss with broker
U.S. Duty paid

Other

- C.G. & Safety equip/Gr.Tackle FP40-Inc. Comm.
Delta and Fortress anchor w/chain and rode
Docklines and fenders
Lifejackets and cases
Flares/fire ext./horn/bell/Plaques

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Signed: _____ Buyer _____ Date _____ Seller _____ Date

Pkg. I.D.**Option and accessories Desc...**

Comm.Included:<http://www.bayacht.com/aaa/fp/Comm-FP.pdf>
 Calibrate wind and speed instruments
 Delivery fuel and check tanks & fluids
 Name & Hailport--custom graphics extra
 Commissioning, included items-See Commissioning U.S. Port #1000
 Eng check oil change, on both engines receipt com
 Clear boat through customs-handle delivery crew
 Review check list with delivery crew.
 Complete owner check out and sea-trials
 Slip space inc. for time of commissioning.
 Commissioning, inspection, adjustment & sea trials at U.S. Port
 Commissioning/Delivery from yard to commissioning base
 Change drive oil/install thru hulls
 Check Rig standing/running rigging
 Includes complete C.G. & Safety equipment.
 Ground Tackle, docklines and fenders
 Complete check out and familiarization.

Deck Gear

Dedicated propane locker, installed
 Factory, please install for U.S. per agreement

OPT050240	Dinghy Davits
OPT050226	Dralon protective cover for wheel
OPT050211	Electric Winch on coachroof
OPT050225	Fabric closing access to helm station
OPT050120	Lazy bag for mainsail

Cockpit cushions (local)
 Choice of Sunbrella or Textaline
 Custom color choices & piping
 Anchor- 5/16' BBB galvanized chain
 Confirm a match to windlass Gypsy
 Custom folding bimini & spray hood for helm protection
 Folding Bimini w/connector and dodger
 Connector rolls back for complete stand Headroom
 Sit under, or move forward for unobstructed access
 Textelene back window for viewing/sun protection.

Hull,Exterior

OPT050260	Antifouling, primary epoxy bottom paint Hull molded with 2 layers vinylester resin
OPT050270	Bow seats (2) Thru hulls for A/C and Genset Bronze thru hulls per drawing

Interior

OPT050354	Complete fitting out of forepeak - Port side Price for one side. Hatch from forward cabin into area
OPT050355	Complete fitting out of forepeak - Starboard side Price for one side. Hatch from forward cabin into area Interior - Lights all LED

Plumbing

OPT050455	Auto switches for engine bilge pumps
OPT050410	Holding tank plumbed to one head w/dischage Price for each holding tank Order 2 if wanted for both heads!
OPT050410	Holding tank plumbed to one head w/dischage Price for each holding tank Order 2 if wanted for both heads!
50426	Hot and cold water deck shower
OPT050422	Water heater 110V
7050-185	Electric Fresh Water Flush Heads, Each Jabsco Quite-Flush w/macerator fresh water flush to minimize odor
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Electrical/Electronic

OPT015422	110V water heater 4 batteries std. located in separate compartment AGM Batteries, std.
OPT050621	Lipari Navigation Electronics Package Autopilot, Garmin VHF w/ intgrated AIS Garmin GPS 5008 (8.4" screen) Furuno FI50 nav instrument
OPT015690	Radio / CD MP3 sound system with inside and outside speakers
OPT050611	Second VHF at helm station AIS
OPT015531	Waterproof 12v outlet Electrical System W/ Paneltronics Panel 4308: 10 Outlets, 50 Amp Paneltronics panel, 14 outlets, wire hot water heater Cords, separate Inc. Connection for water heater element
7050-40	Invertor Charger 2500 Watt Invertor 130 Amp Charger http://www.the-merlin-group.com/combi_charger.htm All parts plus venting inc.

Comfort & Convenience

OPT050301	Freezer 12V 90L 2 additional cabin fans for forward cabin Needed if bow areas fitted as cabins
7050-5	AC System: Cruisair 28K 16K Salon, 6K Aft Cabins 6K Fwd Cabins 3 units with ducting Other options and generator extra Gen Size/load capacity is restricted by space
7050-25	Convert Butane System to Propane System US spec required
7050-15	Fans in Salon, Cabins(6)

Misc. Equipment

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Handling and setup for BAB by LGC-Chesapeake Inc. in AAA Pkg
Includes setting up log sheets, web site, etc.
Training of check out personal & create maint log
Turn around fee for owner's use--per agreement
Advertising and promotional fee, inc.
See final Mgt. Agreement for details. ID2875
Owner's locker with lock installed.Est.
Facilitates owner having a place to store personal
Location varies with boat and owner requirement.
Discuss with commissioning/Project Mgr
AAA Pkg: Additional equipment and set up for Charter Management
Incl LGC set up--see separate
Includes extra charter equipment
2nd anchor and ground tackle
Extra permanent lines at slip and take with liines
Galley equipment inc.
Basic bedding/Galley gear for charter service--Inc. in AAA Pkg
includes pots, pans, flatware, cutlery
pillows and blankets.
Ultimate base may require additional linens
and galley gear to be billed by that base.

Other

OPT050700	Minimum Safety Equipment for Ocean Delivery
OPT050712	MP8 Container Liferaft Required for ocean delivery

Trim Pkg

Grand Large Package
Cabin curtains, deck shower, VHF ant.
CST full-bat main, ball brng luff cars, lazy jcks
Furling genoa, life raft support, 1000W windlass
Mooring kit w/ 6 fenders

Proforma \$499,424.00

Special Rebate

Other

Rebate: Ask about what might be available

Special Rebate

*NOTE: This is a sample quotation valid only when referenced to a valid purchase agreement. **Package Total** \$499,424.00
Bay Yacht Agency reserves the right to withdraw this offer, or change prices up until the time of an accepted, final agreement signed by the affected parties. BYA may adjust prices for items shown as estimated. Buyer should request final confirmation of estimated prices within 14 days of final agreement or else BYA reserves the right to adjust prices up to 10% of amounts shown. Items deleted after 14 days of the contract date, may be affected by additional charges of up to 15% of the contracted prices. Items added after the original invoice are posted at then current, published prices*