

Proforma, Invoice

Bay Yacht Agency

Thursday, October 13, 2011

MMA, Inc. T/A Bay Yacht Agency

BYA I.D. Pkg. 8006 42 J

326 First St. Suite 29, Annapolis, MD, 21403

BYA Chesapeake Bay (LGC), Package

(410) 263-2311 info@bayacht.com

Prepared for:

Pkg. I.D.	Option and accessories Desc...
Proforma	

Other

Jeanneau 439 w/54 HP Yanmar eng. w/saildrive
 2 cabin, 2 head std.
 Yanmar 4JH5-CE
 Dual helm station
 Custom Fees, Inc.
 U.S. Duty, Inc.

Other

Commissioning & Freight
 Freight, shipping cradle disposal
 Delivery to commissioning yard
 Commissioning oversight and management
 Complete check-out and familiarization
 Dockage during commissioning, sea trial(s)
 Included in Commissioning:
 Haul/bottom paint/install thru hulls
 Install rigging, step mast, supply spinn halyard
 Complete USCG safety package
 Ground Tackle, docklines and fenders
 Shore power cord, boat hook, nav kit, VHF antenna
 Included in Commissioning:
 Check wind and speed instruments
 Delivery fuel and check tanks & fluids
 Propane tank(s) supplied and filled
 Name & Hailport (custom graphics extra)
www.bayacht.com/aaa/jeanneau/J-Comm.pdf

Deck Gear

Anchor- Electric windlass w/hand control
 Classic Mast, 80% battened, Furling Genoa & Lazy bag) std.
 80% battened, Lazy Bag and Lazy Jacks
 furling genoa
 Cockpit table
 AU W52 Electric Coachroof control Winch
 BE S02 Halyard bag, small model
 Leather covered wheels
 BHF01 Lifeline Gates
 BA B01 Mid-ship cleats
 Inc. in Trim pkg
 Transom shower, hot/cold

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Prepared for:

Signed: _____ Buyer _____ Date _____ Seller _____ Date

Pkg. I.D. **Option and accessories Desc...**

RN G03 Windex
Custom Bimini
 Sunbrella fabric, choice of colors
 Custom fit, 3 bow S/S
Custom cockpit cushions
 Custom fabric-Textelene, or Sunbrella
 Choice of colors
 High density foam-or your choice
Anchor- 5/16 BBB galvanized chain 100' w/shackles
Install forward deck flood light--wired to panel

Hull,Exterior

BL A01 Rubrail on hull
*2 210 Shoal keel - 5'2" draft
Protective coating on exterior teak
 If teak table ordered, add \$395
 http://www.teakflex.com/cape_ann/teakcare.htm
 Easy care, Water-based, Teak-Fix product used.
 Price valid if applied when boat commissioned
 Applied to toe rail & cabintop trim.

Interior

2 Fixed, midship ports
*3 315 3 Cabins, 2 head version-Std.
II T06 Deluxe Salon Table
 Insect screens included with hatch shades
*5 5F101 Salon/Cabins "Ambiance Mediterraneo"
 "Ultra-Leather"
 Cabin fans in main saloon and all cabins

Plumbing

IT L0112 Electric Head
IT L0112 Electric Head-2nd
Holding tanks w/gravity discharge
 Large 23 gallon aft, 13 gallon forward
Water heater, 110v & heat exchange

Electrical/Electronic

110V shore power & outlets w/50' shore power cable inc.
50' 30amp shore power cable*
 Inc. when Factory /AC added
ME002 Extra battery 110 AH
Add Second 30 Amp Shore Power System, w/additional cord
 Included when A/C option chosen
Balmar 110 Amp upgraded alternator w/regulator
 Save standard alternator as backup
Install C/E 90 in Nav Pod enclosure
Link 2000 battery monitor
Raymarine E90W Chartplotter Touch screen
 Mounted at helm station
 w/WAAS 125, bracket
Raymarine Nav Pak Custom install local
 2 x ST-70 Displays

Pkg. I.D. Option and accessories Desc...

Raymarine ST-70 pilot with SPX30 core pack and gyro compass
Upgrade wiring from 10 ga. To 6 ga from plug to panel
ICOM VHF 422 w/Command mic and ant.
Primary unit below, Remote mic in cockpit

Comfort & Convenience

12V. Refrigerator, top opening
Interior light
Propane 2-burner stove w/oven
Stainless steel galley sink
8005-20 Fans in Salon, Cabins(6) Caframo Bora
Split 23,000 BTU A/C system
16,000 BTU unit for salon and forward cabin
7,000 BTU unit for aft cabin
Digital control, heat/cool/dehumidifier
Extra 110V 30 Amp service MUST be selected to use.
condensate pump. 3 yr warr instead of 2

Misc. Equipment

AAA Pkg: Handling and setup for BAB by LGC-Chesapeake-Inc.
Includes setting up log sheets, web site, etc.
Training of check out personal & create maint log
Turn around fee for owner's use--per agreement
Advertising and promotional fee, inc.
See final Mgt. Agreement for details. ID3850
Linens & Galley gear for charter --Billed separately by base
includes pots, pans, flatware, cutlery
Pillows and blankets
Sheets, towels, pillow cases supplied and billed
by ultimate charter base.
Galley gear, initial set up-Inc. in AAA Pkg
includes pots, pans, flatware, cutlery
Pillows and blankets
Sheets, towels, pillow cases supplied and billed
by ultimate charter base.
Lets Go Cruising charter package
Includes LGC set-up fee
Secondary ground tackle, Gas BBQ grill+mount
Binoculars, Deck brush, water hose, bucket
Chesapeake chart kit, waterway guide
Galley package

Trim Pkg

-F 12U34 North American Cruising Pack
Mid ship cleats. LED Nav lights. SIMRAD
Soncihub dock station w/remote.Bose salon spkrs.
Cockpit spkrs, shower divider in heads. Batt chg.
Extra batteries, ext water tank, 2 burn stove/gril
2nd anchor roller, shades and scrns for hatches

Proforma

\$315,418.00

Special Rebate

Pkg. I.D. **Option and accessories Desc...**

Other

Rebate: -\$9,900 Ask what is available

Special Rebate

(\$9,900.00)

*NOTE: This is a sample quotation valid only when referenced to a valid purchase agreement. **Package Total** \$305,518.00
Bay Yacht Agency reserves the right to withdraw this offer, or change prices up until the time of an accepted, final agreement signed by the affected parties. BYA may adjust prices for items shown as estimated. Buyer should request final confirmation of estimated prices within 14 days of final agreement or else BYA reserves the right to adjust prices up to 10% of amounts shown. Items deleted after 14 days of the contract date, may be affected by additional charges of up to 15% of the contracted prices. Items added after the original invoice are posted at then current, published prices*

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