

Proforma, Invoice

Bay Yacht Agency

MMA, Inc. T/A Bay Yacht Agency
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Thursday, October 13, 2011

BYA I.D. Pkg. 8008 42 J

BYA Chesapeake Bay (LGC), Package
Prepared for:

Pkg. I.D.	Option and accessories Desc...
Proforma	

Other

*1 1ZC1 Jeanneau 44DS w/54 HP Yanmar eng. w/saildrive
Standard factory equipment & specs (see attached)
Yanmar 54HP (4JH5-CE)-Sail Drive
Std. Draft 7'2"-see shoal draft option
2 cabins, 2 heads std. See option
Custom Fees, U.S. Duty Included
Deep Keel 6'11"
See shoal draft option, 5' 2"
Two cabin, two heads

Other

Delivery by truck to commissioning yard-est.
Dockage during commissioning, sea trial(s)
Commissioning & Freight
Unloading, handling at commissioning yard
Delivery to commissioning yard
Commissioning oversight and management
Complete check-out and technical briefings
Dockage during commissioning, sea trial(s)
Included in commissioning:
Check wind and speed instruments
Delivery fuel and check tanks & fluids
Propane tank(s) supplied and filled, VHF antenna
Name & Hailport (custom graphics extra)
www.bayacht.com/aaa/jeanneau/J-Comm.pdf
Included in Commissioning:
Haul/bottom paint/install thru hulls
Install rigging, step mast, Supply spin. Halyard
Complete USCG safety package
Ground Tackle, docklines and fenders
Shore power cord, boat hook, nav kit, VHF antenna

Deck Gear

Electric anchor windlass w/hand control
AU W71 Electric halyard winch on cabin top
In-mast furling mainsail, standard
Custom Bimini
Sunbrella fabric, choice of colors
Custom fit, 3 bow S/S

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Prepared for:

Signed: _____ Buyer _____ Date _____ Seller _____ Date

Pkg. I.D. **Option and accessories Desc...**

Custom cockpit cushions
 Custom fabric-Textelene, or Sunbrella
 Choice of colors
Anchor- 5/16 BBB galvanized chain 100' w/shackles
Install forward deck flood light--wired to panel

Hull,Exterior

*2 210	Shoal keel - 5'2" draft
BL A01	Vinyl rubrail

Protective coating on exterior teak
 If teak table ordered, add \$395
 http://www.teakflex.com/cape_ann/teakcare.htm
 Easy care, Water-based, Teak-Fix product used.
 Price valid if applied when boat commissioned
 Applied to toe rail & cabintop trim.

Interior

Insect screens included with hatch shades

II C21	Salon berth conversion kit
*5 5DD01	Salon/Cabins "Ambiance Mediterraneo" (PVC) White colored "Ultra-Leather" Ask about other upholstery options

Plumbing

Holding tanks w/gravity discharge
 Large 23 gallon aft, 13 gallon forward
Electric Head
Electric Head-2nd

Electrical/Electronic

2nd shore power 50' 30amp shore power cable*
 If AC, factory ordered
50' 30amp shore power cable inc. w/std. 110V 30Amp elect system
 Inc. when Factory /AC added
LED and Halogen interior lighting, stc.
Add second 30 Amp shore power system,
 2 shore power cords, second sub panel

8005-65	Balmar 110 Amp Alternator W/ Regulator Save standard alternator as backup Install C/E 90 in Nav Pod enclosure
8005-50	Link Pro 2000 Battery Monitor
8005-45	Magnum 2000 watt/120 Amp Invertor Charger Autoswitch between invertor charger functions Pure sine wave Raymarine Nav Pak Custom install local 2 x ST-70 Displays Raymarine ST-70 pilot with SPX30 core pack and gyro compass Upgrade wiring from 10 ga. To 6 ga from plug to panel
8005-80	Icom M422 W/ Ram Mike in Cockpit Primary unit below, Remote mic in cockpit

Comfort & Convenience

<i>Pkg. I.D.</i>	<i>Option and accessories Desc...</i>
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	12V. Refrigerator Interior light
1A A03	Extra 12V. Refrigerator, Not compatible w/wine cab Stainless steel galley sink
8005-5	AC System 2 Units: 16K, 8k Cruisair digial controls Large, easy access strainer, condensate pump 3 yr warr instead of 2
8005-20	Fans in Salon, Cabins(6) Caframo Bora
Misc. Equipment	

Handling and setup for BAB by LGC-Chesapeake Inc. in AAA Pkg
Includes setting up log sheets, web site, etc.
Training of check out personal & create maint log
Turn around fee for owner's use--per agreement
Advertising and promotional fee, inc.
See final Mgt. Agreement for details. ID2875
Galley gear, initial set up-Inc. in AAA Pkg.
includes pots, pans, flatware, cutlery
Pillows and blankets
Sheets, towels, pillow cases supplied and billed
by ultimate charter base.
Lets Go Cruising charter package
Incl LGC set up-fee separate
Secondary ground tackle, Gas BBQ+mount
Binoculars, Deck brush, water hose, bucket
Chesapeake chart kit and waterway guide
Galley package
Linens (Charter boat)--Billed separately by charter company-
See individual charter company policy

Trim Pkg

-F 12US	Jeanneau North American Package Mid-ship cleats, drop-leaf saloon table/conv berth extra 110ah battery, 40 amp charger. Led Nav lts. MP3/.CD stereo w/ 2 bose speakers, 2 cockpit speak Simrad Sonichub dock station + remote Deluxe 2-burner stove, oven & grill
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Proforma	\$317,074.00
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Special Rebate

Other

Rebate: Ask what is available

Special Rebate	
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Pkg. I.D. **Option and accessories Desc...**

*NOTE: This is a sample quotation valid only when referenced to a valid purchase agreement. **Package Total** \$317,074.00
Bay Yacht Agency reserves the right to withdraw this offer, or change prices up until the time of an accepted, final agreement signed by the affected parties. BYA may adjust prices for items shown as estimated. Buyer should request final confirmation of estimated prices within 14 days of final agreement or else BYA reserves the right to adjust prices up to 10% of amounts shown. Items deleted after 14 days of the contract date, may be affected by additional charges of up to 15% of the contracted prices. Items added after the original invoice are posted at then current, published prices*

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