

# Proforma, Invoice

## Bay Yacht Agency

MMA, Inc. T/A Bay Yacht Agency  
326 First St. Suite 29, Annapolis, MD, 21403  
(410) 263-2311 info@bayacht.com

Thursday, October 13, 2011

BYA I.D. Pkg. 8013 45 J  
BYA Chesapeake Bay (LGC), Package  
Prepared for:

Pkg. I.D.	Option and accessories Desc...
<b>Proforma</b>	

### Other

Jeanneau 45DS Sun Odyssey w/54 HP Yanmar eng. w/saildrive  
Standard factory equipment & specs (see attached)  
2cabin, 2 head standard  
In-mast furling standard  
Standard upholstery - "Ambiance Jaguar"  
U.S. Import Duty & Customs Fees Included

### Other

Commissioning & Freight  
Freight, shipping cradle disposal  
Delivery to commissioning yard  
Commissioning oversight & management  
Complete check-out and technical briefings  
Dockage during commissioning, Sea trial(s)  
Included in commissioning:  
Check wind and speed instruments  
Delivery fuel and check tanks & fluids  
Propane tank(s) supplied and filled  
Name & Hailport (custom graphics extra)  
www.bayacht.com/aaa/jeanneau/J-Comm.pdf  
Included in commissioning:  
Haul/bottom paint/install thru hulls  
Install rigging, step mast, supply spinn halyard  
Complete USCG safety package  
Ground Tackle, docklines and fenders  
Shore power cord, boat hook, navigation kit

### Deck Gear

AU W41	Electric winch on cabin top Use for furling, reefing and all controls Lifeline gates, inc. Custom Bimini Sunbrella fabric, choice of colors Custom fit, 3 bow S/S Anchor- 5/16 BBB galvanized chain 100' w/shackles All Chain windlass set up-no switching Custom cockpit cushions Your choice of textelene or Sunbrella Choice of colors Sunsure fabric 15% additional
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Signed: \_\_\_\_\_ Buyer \_\_\_\_\_ Date \_\_\_\_\_ Seller \_\_\_\_\_ Date

**Pkg. I.D.**      **Option and accessories Desc...**

Hull, Exterior

- DO P03      Bow thruster
- BL A01      Hull rub rail (wood)  
                See option for SS cap
- \*2 210      Shoal draft keel  
                Protective coating on exterior teak  
                If teak table ordered, add \$425  
                [http://www.teakflex.com/cape\\_ann/teakcare.htm](http://www.teakflex.com/cape_ann/teakcare.htm)  
                Easy care, Water-based, Teak-Fix product used.  
                Price valid if applied when boat commissioned  
                Applied to toe rail & cabintop trim.

Interior

- \*3 3D5      3 cabin version (1 forward, 2 aft, "L" galley)  
                2 cabin, 2 head standard
- II C09      Salon berth conversion kit  
                Not available with folding salon table
- \*5 5C801    Salon/Cabins, "Ambiance Jaguar"  
                Beige ultra-leather, standard

Plumbing

- IT L03      Electric head aft cabin port side  
                Salt water flush
- IT L04      Electric head forward cabin starboard side  
                Salt water flush  
                Hot and cold pressure water system  
                Hot water heater, 110v/engine heat exchange  
                Transom shower hot/cold

Electrical/Electronic

- 50Amp 125/250V Electrical system w/outlets inc.  
                Incl. 50Amp power cord
- ME002      Extra battery 110 AH  
                LED and Halogen interior lighting, etc.  
                Add second 30 Amp shore Power System, change 50 to 30 Amp  
                2 shore cords, second sub panel
- 8012-75     Balmar 110 Amp upgraded alternator w/regulator  
                Save standard alternator as backup  
                Install C/E 120 in Nav Pod enclosure
- 8012-50     Magnum 2500 Watt/120 Amp inverter charger  
                Pure sine wave inverter  
                Raymarine E120W Chartplotter Touch Screen  
                Mounted at helm station  
                w/WAAS 125, bracket  
                Raymarine Nav Pak Custom install local  
                2 x ST-70 Displays  
                Raymarine ST-70 pilot with SPX30 core pack and gyro compass  
                Upgrade wiring from 10 ga. To 6 ga from plug to panel
- 8012-90     ICOM M422 VHF w/Command mic  
                Primary unit below, Remote mic in cockpit  
                wire for hailor horn/fog horn

**Pkg. I.D. Option and accessories Desc...**

**Comfort & Convenience**

- IA D01 Stainless steel fridge door - front opening  
Top opening refrigerator w/12 v. system std.
- 8012-25 Cabin fans in main salon and cabins, Caframo Bora (6)  
More than two cabins additional
- 8012-5 upgraded Air Conditioning system, locally installed  
Crusair Digital controls  
Insulated ducting, large easy access strainer  
condensate pump. 3 yr warr instead of 2

**Misc. Equipment**

- Basic bedding galley gear for charter service--Inc. in AAA Pkg.  
includes pots, pans, flatware, cutlery  
Add'l linens may be needed-billed at base
- Charter equipment and set-up for Lets Go Cruising  
Incl LGC set up-see separate  
Secondary ground tackle  
Binoculars, deck brush, water hose & bucket  
Chesapeake chart kit, waterway guide  
Galley package

**Trim Pkg**

- F 12US Jeanneau - North American Cruising Pack  
12v Freezer, extra 110 AH battery, 60 A charge  
Bose speaker system in saloon, cockpit speakers  
Deluxe 3-burner stove, oven & grill  
LED Nav lights  
LED Nav lights

**Proforma**

**\$367,125.00**

**Special Rebate**

**Other**

Rebate: -\$10,500 Ask what is available

**Special Rebate**

**(\$10,500.00)**

**NOTE: This is a sample quotation valid only when referenced to a valid purchase agreement. Package Total \$356,625.00**  
 Bay Yacht Agency reserves the right to withdraw this offer, or change prices up until the time of an accepted, final agreement signed by the affected parties. BYA may adjust prices for items shown as estimated. Buyer should request final confirmation of estimated prices within 14 days of final agreement or else BYA reserves the right to adjust prices up to 10% of amounts shown. Items deleted after 14 days of the contract date, may be affected by additional charges of up to 15% of the contracted prices. Items added after the original invoice are posted at then current, published prices

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