

Proforma, Invoice

Bay Yacht Agency

Thursday, October 13, 2011

MMA, Inc. T/A Bay Yacht Agency
 326 First St. Suite 29, Annapolis, MD, 21403
 (410) 263-2311 info@bayacht.com

BYA I.D. Pkg. 8020 50 J
 BYA Chesapeake Bay (LGC), Package
 Prepared for:

Pkg. I.D.	Option and accessories Desc...
Proforma	

Other

2LQ2	Jeanneau 50DS w/75hp Yanmar eng. w/saildrive, 3 cabin 2 head 3 Cab. 2 Aft, Owners f'wd. Std.-specify 4 Cab. 2 Aft, 2 fwd specify 2 cabin, 2 head - owner's forward-specify 3 cab. 2 fwd, owner's aft, specify U.S. Duty, Inc. ISO 9001 Certification
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Other

Commissioning & Freight

- Freight, shipping cradle disposal
- Delivery to commissioning yard
- Commissioning oversight and management
- Complete check-out and technical briefings
- Dockage during commissioning, sea trial(s)

Included in Commissioning:

- Haul/bottom paint/install thru hulls
- Install rigging, step mast, supply Spinn halyard
- Complete USCG safety package
- Ground Tackle, docklines and fenders
- Shore power cord, boat hook, Navigation kit

Included in Commissioning:

- Check wind and speed instruments
- Delivery fuel and check tanks & fluids
- Propane tank(s) supplied & filled
- Name & Hailport (custom graphics extra)
- www.bayacht.com/aaa/jeanneau/J-Comm.pdf

Deck Gear

AU W14	2 electric Genoa Winches
AU W56	Electric winch on coachroof Furling mast and furling genoa standard Leather steering wheels Windex 15
WE A02	Wood cockpit floor 100' Anchor chain, 3/8's BBB galvanized All Chain windlass set up-no switching

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Complete custom canvas package
 Dodger, bimini, connector
 Wheel cover(s), winch covers
 Additional options available;
 Side rails \$468, aft rails \$380,
 Price includes \$150 discount for complete package
 Custom cockpit cushions
 Choice of Textelene or sunbrella fabric
 Choice of high density, or flow thru foam
 Choice of colors
 Sunsure fabric 15% additional

Hull,Exterior

DO P03	Bow Thruster
*2 210	Shallow Draft Version, 5' 7"
BL A01	Wood Rubrail

See option for SS cap

Interior

II F07	2 armchairs in salon not available w/double berth in salon
II T06	Folding Deluxe Saloon Table
*5 5C801	Salon/Cabins "Ambiance Jaguar" Std. See color sampler

Plumbing

IT L03	Electric Head Quiet Flush (Aft Portside) Salt water flush
IT L02	Electric head Quiet Flush (Fwrdr Portside) Salt water flush select if three cabin 3 head version Pressure water system Transom shower, hot/cold Water heater, 110v & heat exchange

Electrical/Electronic

LED and Halogen interior lighting, etc.
 50' 50 Amp, 220V cord w/Y adapter for most marinas

8020-80	Balmar 110 Amp Alternator W/ Regulator Save standard alternator as backup Change shore power sys to 50 amp, 220V w 2 110V legs Install C/E 120 in Nav Pod Enclosure
8020-60	Link Pro Battery Monitor
8020-55	Magnum 2500 watt/120 amp Inverter Charger
8020-15	Northern Lights 9KW Generator Mounted in Gen locker Raymarine E120W Chartplotter - Touch Screen 12" Mounted at helm station w/WAAS 125, bracket Raymarine Nav Pak Custom install local 2 x ST-70 Displays Raymarine ST-70 pilot with SPX30 core pack and gyro compass
8020-30	Shore Power System 50 Amp 225/250 system w/2 110V systems

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8020-97 Upgrade wiring from 10 ga. To 6 ga from plug to panel
Icom M422 W/ Ram Mike in Cockpit
Comfort & Convenience

12 V. Refrigeration
Double stainless steel sinks in galley
H&C, pressure water system

8020-5 AC System 2 Units: 16K, 16K, Cruisair Digital controls,
Insulated ducting, large, easy access strainer,
Quietest system, w/individual digital controls
condensate pump. 3 yr warr instead of 2
Inc. ducting to forward skippers cabin

8020-25 Fans in Salon, Cabins (6) Caframo Bora
Additional cabins may be additional

Misc. Equipment

Handling and setup for BAB by LGC-Chesapeake-Inc. in AAA Pkg
Includes setting up log sheets, web site, etc.
Training of check out personal & create maint log
Turn around fee for owner's use--per agreement
Advertising and promotional fee, inc.

See final Mgt. Agreement for details. ID3850
Basic bedding, Galley gear for (Charter boat)-inc. in AAA Pkg.

Initial setup, pots pans, etc.
Pillows and blankets (no sheets or pillow cases)

Lets Go Cruising charter package
LGC set up-see separate
Secondary ground tackle
Binoculars, deck brush, water hose, bucket
Chesapeake chart kit, waterway guide
Galley package

Linens (Charter boat)--Billed separately by charter company--
See individual charter company policy

Trim Pkg

-F12US Jeanneau North American Cruising Pack
12V compressor for dual control freezer
Add'l 110 AH house bat & 60A Chgr, Led Nav lights
Bose speaker syst w/cockpit speakers
Deluxe stove w/oven/Broiler
Pack Nav (2-ST70 displays)

IA D01 Vertical stainless steel door on fridge

Proforma

\$461,652.00

Special Rebate

Other

Rebate: -\$11,500 Ask what is available

Special Rebate

(\$11,500.00)

Pkg. I.D. **Option and accessories Desc...**

*NOTE: This is a sample quotation valid only when referenced to a valid purchase agreement. **Package Total** \$450,152.00
Bay Yacht Agency reserves the right to withdraw this offer, or change prices up until the time of an accepted, final agreement signed by the affected parties. BYA may adjust prices for items shown as estimated. Buyer should request final confirmation of estimated prices within 14 days of final agreement or else BYA reserves the right to adjust prices up to 10% of amounts shown. Items deleted after 14 days of the contract date, may be affected by additional charges of up to 15% of the contracted prices. Items added after the original invoice are posted at then current, published prices*

Prepared for:

Signed: _____ Buyer _____ Date _____ Seller _____ Date