

Proforma, Invoice

Bay Yacht Agency

MMA, Inc. T/A Bay Yacht Agency
326 First St. Suite 29, Annapolis, MD, 21403
(410) 263-2311 info@bayacht.com

Thursday, October 13, 2011

BYA I.D. Pkg. 8047 54 J

BYA Chesapeake Bay (LGC), Package
Prepared for:

Pkg. I.D.	Option and accessories Desc...
Proforma	

Other

Jeanneau 57 w/140 HP Volkswagon diesel-
w/shaft drive. See 360 docking opt. sail drive
<http://www.bayacht.com/new.htm>
Specify layout: Std.Own f'wrd, 2 aft, 3 heads
Std. 3 fwd cabins 2 hds, 2 aft cabins, 2 hds.
Std. 3 fwd cabins 2 hds, Own aft 1 Hd.
Delivery to U.S. East Coast POE incl.
U.S. Duty & Customs Fees included

Other

Commissioning & Freight
Freight, shipping cradle disposal
Delivery to Yard
Rig, Bottom paint, Launch
Sea trials
Inc. Spin Haly

Included in Commissioning:
Haul/bottom paint/install thru hulls
Rig standing/running rigging, step mast. Bottom pt
Includes complete C.G. & Safety equipment.
Ground Tackle, docklines and fenders
Complete check out and familiarization.

Included in Commissioning:
Binoculars, chart books, plotting equipment
Flares, fire extinguishers, life jackets, C.G. eqp
50' 30amp shore power cord
Boat cleaning pkg.
Boat hook, dockside assist pkg. Incl. dk lines

Included in commissioning:
Check wind and speed instruments
Delivery fuel and check tanks & fluids
Propane tank(s) filled
Name & Hailport--custom graphics extra
www.bayacht.com/aaa/jeanneau/J-Comm.pdf

Deck Gear

BE h0466	Cockpit table cover Furling genoa -
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Signed: _____ Buyer _____ Date _____ Seller _____ Date

Pkg. I.D. **Option and accessories Desc...**

Furling Mast, mainsail
 Conventional and taller rigs avail.
 Cutter rig avail.
 White mast available
 Hot and cold cockpit shower
 Lifeline gates
 Standard deck fittings
 S/S stern pulpit w/lifebuoy bracket
 port and starboard boarding gates
 6 mooring cleats w/built-in fairleads
 Standard rigging
 Triple raked spreaders
 Rigid boom vang & control line
 Lines led to cockpit
 Discontinuous rigging
 Complete custom canvas package
 Dodger, bimini, connector
 Wheel cover(s), winch covers
 Additional options available;
 Side rails \$468, aft rails \$380,
 Price includes \$250 discount for complete package
 200' 3/8's Anchor Chain
 If for charter in Caribbean, base
 may require extra chain length; ask

Hull,Exterior

*2 210	Shoal Draft 6'10" (2.00m)
BE P18	Tender handling system Rollers, electric winch & airpump
BL A01	Wood rubrail Ask about stainless steel cap option Protective coating on exterior wood Waterbased If woodtable ordered, add \$695 http://www.teakflex.com/cape_ann/teakcare.htm Easy care, Water-based, Teak-Fix product used. Price valid if applied when boat commissioned Applied to toe rail & cabintop trim.

Interior

II F02	2 armchairs in main saloon
3 3M55	3 cabins/3heads, Owners forward
II T06	Folding luxury saloon table not compatible with transformable berth LED and Halogen interior lighting, etc.
*5 5DD01	UPHOLSTERY "Ambiance Jaguar" Standard fabric - ask about other color options

Plumbing

IT L0110	Electric head, Quiet Flush aft Salt water flush
IT L0110	Electric head, Quiet Flush forward Salt water flush

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IT L0110 Electric head, Quiet Flush Forward Starboard
Salt water flush
Water heater, 110v & heat exchange

Electrical/Electronic

50 Amp 125/250 V. Shorepower & outlets + 60 Amp charger and cord
Second 24 V system for:
Electric winches, Windlass
Dinghy door
Inverter and certain optional equipment
Standard navigation lighting
Running lights on bow & stern pulpits
Steaming light on mast
Deck light on mast
LED Nav. Lights

8040-25 50' 50 Amp 225V Cord W/ Y Adaptor for Most Marinas
Additional 110v 50 AMP 225V service, sub panel for A/C
Allows use of all A/C units with other systems
50 AMP shore power cord not included
order per dock connection requirement
Install C/E 120 in Nav Pod Enclosure

8040-50 Link Pro Battery Monitor

8040-45 Magnum 2500 W. Invertor Charger
2500 Watt Invertor-pure sine wave
130 Amp Charger
http://www.the-merlin-group.com/combi_charger.htm
All parts plus venting inc.
See hybrid power system-Do not order

8040-10 Northern Lights 12KW Generator Mounted uin Gen locker
Generator mounted under main salon area
See hybrid power system-Do not order
Raymarine E120W Chartplotter Touch Screen
Mounted at helm station
w/WAAS 125, bracket
Raymarine Nav Pak Custom install local
3 x ST-70 Displays
Raymarine ST-70 pilot with SPX30 core pack and gyro compass
Upgrade wiring from 10 ga. To 6 ga from plug to panel

8040-80 Icom M422 W/ Ram Mike in Cockpit
Primary unit below, Remote mic in cockpit

Comfort & Convenience

12 V. Refrigeration with top and front loading Refer, std.
4 burner stove with oven
Externaly ducted range hood standard
Microwave, space provided
Shipped w/boat install here
May be additional wiring/mounting charge

Pkg. I.D. Option and accessories Desc...

Standard galley fittings
Teak galley w/Antium work surface
Built in dish drainer
Double S/S sinks
Separate faucet w/fresh & sea water pumps

8040-5 AC System 3 Units: 16K, 16K, 10K w/ducting
Split system, 16KBTU for salon and forward
16K for salon and 10K BTU for aft cabin(s)
Reverse cycle heat/A/C, digital controls

8040-15 Fans in Salon, Cabins(7)
Depends on layout--this for 5 cabin

Misc. Equipment

Handling and setup for BAB by LGC-Chesapeake-Inc. in AAA Pkg
Includes setting up log sheets, web site, etc.
Training of check out personal & create maint log
Turn around fee for owner's use--per agreement
Advertising and promotional fee, inc.
See final Mgt. Agreement for details. ID3875

Owner's locker with lock installed.Est.
Facilitates owner having a place to store personal
Location varies with boat and owner requirement.
Discuss with commissioning/Project Mgr

Basic Bedding Galley gear for 6 (Charter boat)-Inc. in AAA-Pkg
Initial setup
includes pots, pans, flatware, cutlery
Pillows, blankets. No sheets, towels or pillowcas
Linens separate for Caribbean charter boat

Linens
Linens-renewal Annual charge
LGC Pkg: Additional equipment and set up for Charter Management
Incl LGC set up-see separate
Includes extra charter equipment
2nd anchor and ground tackle
Extra permanent lines at slip and take with liines
Galley equipment inc. #3875

Trim Pkg

-F 121 North American Pack std. Includes:
2 X electric Haly winches, 2nd windlass control
Bow Thruster 16HP, inverter 1800W, rope cutter
24V. Compressor for freezer,
DVD/CD/MP3 Player Bose spkrs & Cockpit speakers
DVD/CD/MP3 player & Bose 2.1 spkr syst in saloon

-F 121 North American Pack std.(continued):
Add'l house batt 60A Batt chgr.

Proforma

\$816,859.00

Special Rebate

Other

Rebate: Ask what is available

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Special Rebate

NOTE: This is a sample quotation valid only when referenced to a valid purchase agreement. Package Total \$816,859.00
Bay Yacht Agency reserves the right to withdraw this offer, or change prices up until the time of an accepted, final agreement signed by the affected parties. BYA may adjust prices for items shown as estimated. Buyer should request final confirmation of estimated prices within 14 days of final agreement or else BYA reserves the right to adjust prices up to 10% of amounts shown. Items deleted after 14 days of the contract date, may be affected by additional charges of up to 15% of the contracted prices. Items added after the original invoice are posted at then current, published prices

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