

Bay Yacht Agency, Group 326 First St. Annapolis, MD 21403 410-263-2311 Fax: 410-263-2964 Email: info@bayacht.com Web: www.bayacht.com Brokerage listings: www.bayacht.com/brok.htm

Representing: Sail: Jeanneau, Catamarans: Fountaine Pajot
Power: Sunseeker, Jeanneau Power, Fountaine Pajot Cat Trawlers

Your Information On line: <http://www.bayacht.com/listing.com>

<i>The purpose for sending this info: (List my boat/Free appraisal/Trade)</i>	<input type="text"/>
First Name (*)	<input type="text"/>
Nick Name	<input type="text"/>
Last Name (*)	<input type="text"/>
How do you prefer to be addressed:	<input type="text" value="v"/>
Spouse/Partner	<input type="text"/>
Address 1 (*)	<input type="text"/>
Address 2	<input type="text"/>
City (*)	<input type="text"/>
State (*)	<input type="text"/> Zip (*) <input type="text"/>
Country	<input type="text"/>
Please enter best way to contact you.	
Home Phone	<input type="text"/>
Work Phone	<input type="text"/> Ext: <input type="text"/>
Cell Phone	<input type="text"/>
FAX	<input type="text"/>
E-mail address (*)	<input type="text"/>
	<input type="text"/>
I prefer to be contacted: (*)	<input type="text"/>
If your boat is set up as a Corporation or some other entity-describe	<input type="text"/>

Loan information...

Must fill if a Trade or equity advance situation! Want to find out what the payoff is on your loan. Get a complete, free, amortization table for your loan if you fill in this information--Skip this if you don't want/need this service. Enter \$0 for amt. if there is no loan.

The original amount of the loan was:	<input type="text"/>
The loan started on (Date):	<input type="text"/>
The interest rate was:	<input type="text"/>
The term (in years) was:	<input type="text"/>
Please send info:	Acrobat (PDF) <input type="button" value="v"/>

Boat Information

Boat Name	<input type="text"/>	Boat Category	<input type="text"/>
Brand	<input type="text"/>	Asking Price	<input type="text"/>
Model	<input type="text"/>	Condition	<input type="text"/> See condition analysis below
Custom Built By	<input type="text"/>	Type	<input type="text"/>
Year Built	<input type="text"/>	Reason for Sale	<input type="text"/>
Hull type: (Catamaran, Monohull, Performance,?)	<input type="text"/>	Eng. Drive System (shaft, O.B., Tunnel, elect, surface)	<input type="text"/>
Engine Manufacture	<input type="text"/> # <input type="text"/>	Length	<input type="text"/>

Engine Type	<input type="text"/>	Beam	<input type="text"/>
Horse Power	<input type="text"/>	Draft	<input type="text"/>
Hours	<input type="text"/>	Hull Material	<input type="text"/>
Fuel Capacity	<input type="text"/>	Max amps in?	<input type="text"/>
		Elect cable	<input type="text"/>
		rewind?	<input type="text"/>
Cruising Range	<input type="text"/>	G/Hr	<input type="text"/>
		Water Capacity	<input type="text"/>
Hold Tank #/Sz	<input type="text"/>	Treatment sys	<input type="text"/>
		#	<input type="text"/>
Sleeps (Total)	<input type="text"/>	Tub>Showers	<input type="text"/>
# Heads-Type	<input type="text"/>	Elect?	<input type="text"/>
		Dbl. Cabins	<input type="text"/>
Crew Quarters	<input type="text"/>	# Crew?	<input type="text"/>
		Bow/Stern Thruster (SZ)	<input type="text"/>

Describe interior and accommodations (Also, submit, layout-each deck)

Power

Cockpit desc?	<input type="text"/>	Crew Cabin	<input type="text"/>
FlyBridge desc	<input type="text"/>	Tender handling	<input type="text"/>
Lift Platform?	<input type="text"/>	Dual Controls?	<input type="text"/>

Rigging/Sail

Spar Material	<input type="text"/>	Rig Type	Sloop <input type="text"/>
Spin Gear	<input type="text"/>	Whisker pole	<input type="text"/>
Genoa Furl.Sys	<input type="text"/>	Main sl. (Full batton, Furl, ?)	<input type="text"/>

Other system comments

Upgrades. Briefly describe most recent. Last bottom paint, etc.

What's the location of your boat (Please be specific)?

Boarding instructions (Person to contact, key/combo—location of key, etc.):

Have you ever filed an insurance claim or sustained damage that exceeded 5% of the boats value? Describe.

Any Other Comments:

Please note here if you would like to place your boat in our [Free Sale](#) program in Annapolis. (We offer your boat for charter while it's for sale. This covers it's costs while finding a buyer, and often results in a sale to someone who charters—ask for details.)

You may now provide this self survey, or skip to submitting [response-Click here](#)

Owner condition analysis:

On a scale of 1-10 (1=poor, 10=outstanding, or like new) list the condition of the boat/systems.

HULL. Cosmetic condition of the finish. (10) Recently painted or immroned or gel coat less than 5 years old, waxed, no scratches or gouges. No evidence of repairs or delamination.

BOTTOM. (10) Clean and recently painted (within 6 mo.). No paint buildup. No evidence of Blistering. Keel fair and not corroded, no weeping seams. Rudder--no delamination-moves freely, no movement on prop shaft(s), bearings good no corrosion.

DECK/PORTS/HATCHES. (10) Gel coat fair and smooth. No evidence of delamination. No leaks at ports or windows or deck fittings including the mast. Ports and hatches work, don't leak, and are not crazed.

EXTERIOR WOOD. Finished natural (sanded and smooth-light silver gray-no open grain) or varnished (no peeling, chipping, chaffing or other deterioration. No open grain, with accompanying evidence of mildew in the wood. (Black streaks in the grain.)

RUNNING RIGGING/WINCHES/DINGHY LIFTS/THRUSTERS. (10) Less than 3 years old. No evidence of rigging fraying or deterioration. Blocks turn freely and are not distorted. Winches turn freely with no evidence of wear.

(Sail)STANDING RIGGING. (10) If more than 5 years old, passed recent dye or X Ray test. No evidence of stress cracks or distortion of swages or turnbuckles. No evidence of broken wires. All

anchor points (chain plates) leak free, non-distorted.

SAILS. (10) If over 5 years old, deduct 2 points for each year over. Gone over and maintained each year. No loose threads, batten pockets. No evidence of chaff or worn spots. Shape still designed in. (No fall off of leech, draft blow-back, excessive need of leech cords, etc.)

CANVAS. (10) If over 5 years old, deduct 4 points. No fading, no chafe tears or worn spots.

ENGINE/GEN SET RELATED. (10) If over 5 years old, checked by a mechanic with heat sensor, oil analysis (minimum). Oil changed regularly. No evidence of overheating, excessive smoke, noise, etc. Cutlass bearing shows no wear or play. Prop no electrolysis. Stuffing box adjustable and works properly. Cables and instruments function properly.

ELECTRONICS. (10) If over 5 years old, deduct 2 points for each year if the manufacturer is still not in business. Fully operational with no evidence of moisture intrusion.

ELECTRICAL. (10) If batteries over 5 years old, deduct 4 points for each year. All lights and fixtures show no evidence of corrosion. All components fully functional. Wiring shows no evidence of corrosion. If wiring is not tinned, is run in bilge, or shows green streaks against surrounding area--deduct 5 points.

MECHANICAL. (10) All heads, pumps, A/C, refrigeration, etc. fully functional--serviced regularly.

INTERIOR. (10) All wood components recently varnished or oiled. Floor uniformly finished with no peeling, cracks or scrapes evident. No evidence of leaks, rust streaks. No secondary bonding

delamination. No evidence of stress cracks in liners. Upholstery-- clean with no rips, tears or worn spots. No evidence of sagging, stretching or mis-fitting. Carpeting, and/or custom counter tops or floors in good condition.

TOTAL SCORE (x. Max possible is 130)

Submit response here...